

APPENDIX C PRICING INDEX
DIR-SDD-2014
MCA COMMUNICATIONS, INC.
Amendment No. 2

PRODUCTS	Customer Discount % off MSRP
BiAMP	43.00%
Cisco Systems:	
<i>Tanberg Legacy Products</i>	35.50%
<i>Cisco Telepresence & Communications Products</i>	32.00%
<i>Cisco SMB Product (Network Routers & Switches)</i>	22.50%
Crestron	47.50%
Extron Electronics	43.00%
SMART Technologies (Education Only)	27.00%
SMART Technologies (Other)	15.00%
Maintenance	
BiAMP Maintenance & Services	14.50%
Cisco Maintenance & Services	9.50%
Crestron Maintenance & Services	14.50%
Extron Electronics Maintenance & Services	14.50%
SMART Technologies Maintenance & Services	9.50%
Technical Services	
Installation Labor	34.50%
Project Management	34.50%
Testing & Diagnostics	34.50%
System Programming	34.50%
System Design & Documentation	34.50%
Accessories	
MCA Peripherals	14.50%